



Train the Coalition Managers

SARAJEVO/MAY 11-13, 2018

Thematic Competence Centre - CAPACITY BUILDING TO STRENGTHEN THE EUROPEAN LIBERAL DIMENSION

Part two: “Around the Coalition negotiations and further”

ABOUT THE EVENT

Which resources parties need in order to be well prepared for the negotiations? Which rules and procedures during the process should be established? How should we prepare our negotiating tactics, and how to meet requests from the other side? We learn the basics of drafting the coalition agreement, and mock negotiations.

WORKING LANGUAGES: English, Croatian, Bosnian and Serbian with translation

MODERATOR:

Dušan Dinić, Regional Coordinator, Friedrich Naumann Foundation for Freedom, Western Balkans

ORGANISER:

Sanja Plavljanić, External Assistant,

LECTURER:

Anne Solsvik, Consultant, VENSTRE

Mark Verheijen, former MP, Consultatnt, VVD

TRANSLATOR: Dušan Gamser

VENUE:

Hotel Hollywood
Dr. Mustafe Pintola 23
71210 Ilidža, Sarajevo, Bosnia-Hercegovina
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EVENT SCHEDULE



Friday, 11 May 2018

18:00 Arrival of the participants

19:00 WELCOME DINNER at the hotel restaurant

END OF THE FIRST DAY

Saturday, 12 May 2018

09:00 Registration

09:30 Opening of the working session in meeting room

Words of Welcome and Introductory Remarks by:

Dušan Dinić, Regional Coordinator, Friedrich Naumann Foundation for Freedom, Western Balkans

09:35 Introduction of the participants

09:50 Program overview

Presentation of the lecturers

Dušan Dinić, Regional Coordinator, Friedrich Naumann Foundation for Freedom, Western Balkans

10:00 Keynote

Human Resources and Negotiations; Who fits, and who does not

Anne Solsvik

DISCUSSION

Moderator: Dušan Dinić, Regional Coordinator, Friedrich Naumann Foundation for Freedom, Western Balkans

11:30 COFFEE BREAK

12:00 Analysis of the Intensions, Strength and Weaknesses of the Negotiating Counterpart

Mark Verheijen

DISCUSSION

13:30 LUNCH

15:00 Workshop: Drafting a proposal of a Coalition Agreement (working groups)

Input: **Anne Solsvik, Mark Verheijen**

16:30 COFFEE BREAK



16:30 Presentation of results
DISCUSSION

18:00 END OF THE WORKING DAY

19:00 DINNER

Sunday, 13 May 2018

09:30 Schedules, Rules, and Procedures of Negotiation in Politics
Experiences from Norway, Netherlands, Croatia, Serbia and Bosnia Herzegovina

11:00 COFFEE BREAK

11:30 Mocking the Negotiations

13:00 Wrap-up, Q&A

Moderator: Dušan Dinić, Regional Coordinator, Friedrich Naumann Foundation for Freedom, Western Balkans

13:30 LUNCH

Departure of the participants
END OF THE EVENT

With the support of:

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STIFTUNG FÜR DIE FREIHEIT





An event organised by the European Liberal Forum (ELF). With the support of the Friedrich Naumann Foundation for Freedom. Co-funded by the European Parliament.

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