



## Regional Policy Network: Negotiating and Lobbying for your Policies

Hotel Dubrovnik, Zagreb, Croatia  
11-13 September 2020

### PROGRAMME:

Participants will learn and exchange best practices in lobbying and negotiating for their policy proposals with key stakeholders, including political organizations, think tanks and civil society organizations. The program will be based from the perspective of a think tank, civil society organization or a political activist looking to influence the government or any other decision maker in the policy process. Participants will learn to prepare for negotiations and lobbying, analyze key stakeholders, create plans and simulate implementation in role playing games.

### Friday, September 11, 2020

-ARRIVAL OF PARTICIPANTS

-FREE EVENING-

### Saturday, September 12, 2020

10:00 Welcome and introductions

**Goran Neralic**, president of the International Educational Center (Live)

**Beau Blijlevens**, Management Team Ministry of Economic Affairs and Climate Policy, Member of Permanent Manifesto Committee, D66 (Zoom)

**Job Barnhoorn**, Public Affairs Advisor, former Political Assistant, VVD (Zoom)

10:15 Lobbying: theory (Zoom) and practical assignment (Live)

11:30 Break

11:45 Negotiating: theory (Zoom) and practical assignment (Live)

13:00 LUNCH (restaurant Boban, Gajeva ulica 9, Zagreb)

14:00 Case study I. Civic Coalition, Poland

II. Mobilizing the Polish civil society against the proposal of the abortion law

**Milosz Hodun**, Member of the Board, ELF

14:30 Getting to work: practicing with policy lobbying and negotiations (Live)

15:30 Break



15:50 Getting to work: practicing with policy lobbying and negotiations (Live)

17:20 Wrap up and assignment for tomorrow

19:00 DINNER (restaurant Pod zidom, Pod zidom 5, Zagreb)

### Sunday, September 13, 2020

9:30 Homework assignment

-FREE TIME-

END OF TRAINING

With the support of:



An event organised by the European Liberal Forum (ELF). Supported by International Educational Center. Co-funded by the European Parliament.

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